

# Alain Pedronio

SaaS Founder & Full-Stack Product Engineer

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## PROFESSIONAL SUMMARY

Results-driven Systems Architect and SaaS Founder with 19+ years of experience building secure, scalable web platforms and leading cross-functional teams. Founded KortOS (kortos.app), a multi-tenant B2B SaaS platform for sports facility management, shipping a full production stack through AI-assisted (vibe coding) development. Expert in the WordPress/PHP ecosystem with proven security governance leadership (ISO 27001 readiness) and a consistent track record of bridging business strategy with technical execution. Available for select freelance and consulting engagements.

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## EXPERIENCE

### **Solo Founder & Lead Engineer** | KortOS / ASJ Digital OPC

Davao City, Philippines (Remote) · Feb 2026 – Present

- Founded and built **KortOS** (kortos.app), a multi-tenant B2B SaaS platform for court booking and sports facility management, targeting pickleball and racquet sports operators across the Philippines.
- Architected the full product stack: **Next.js, React, Supabase (PostgreSQL), Vercel, and PayMongo** — covering multi-tenant data isolation, role-based access, and real-time availability logic.
- Implemented a full **CI/CD pipeline** across dev / staging / production environments using GitHub branch protection and Vercel deployment previews.
- Built custom **analytics infrastructure** with GA4 custom event tracking and Microsoft Clarity session recording for operator-facing insights.
- Engineered a **Pass On Fees** system with per-payment-method toggles (TUF and PayMongo fees), configurable per facility tenant.
- Configured **transactional email** routing via Resend + Cloudflare Email Routing with Gmail Send As, enabling custom domain delivery.
- Closed initial **Founding Partners**, managing an active sales pipeline and onboarding operations — wearing both founder and operator hats.
- Leveraged **AI-assisted development (vibe coding)** workflows via Claude Code to ship production-grade features as a solo engineer.

### **Developer (Volunteer Project)** | Christ's Commission Fellowship Davao Satellite

Davao City, Philippines · Feb 2026 (2 days)

- Built an **in-house church venue booking system** as a proof-of-concept — first production project using AI-assisted (vibe coding) development.
- Validated the full vibe coding stack (Claude Code, Vercel, Supabase, Resend) before applying it to KortOS; delivered a working system in under 48 hours.

### **Projects & Systems Success Manager** | Tynebridge Digital Partners

Vancouver, BC (Remote) · Oct 2023 – Jan 2026

- Developed strategic **Battle Cards** and competitor analysis for key security vendors (Brandefense, Hook Security), enabling the sales team to close enterprise deals.
- Managed cross-functional workflows between technical teams and stakeholders, ensuring project milestones were met on time and within scope.
- Evaluated and integrated internal tools to streamline CRM efficiency and process automation for sales and delivery teams.
- Acted as technical liaison for client onboarding, ensuring seamless delivery of Digital Trust and vCISO services.

### **Production Manager** | Trustbridge Communications

Vancouver, BC (Remote) · Jan 2025 – Dec 2025

- Managed end-to-end production for **The Digital Trust Podcast**, including guest logistics, technical recording setups, and post-production workflows.
- Produced detailed briefing dossiers and strategic interview questions through deep-dive research on high-profile industry guests.
- Coordinated creation and distribution of media assets, ensuring consistent branding and messaging across digital platforms.

### **Head of Systems / Senior Developer** | Red Team Partners LLC

London, UK (Remote) · Apr 2019 – Apr 2023

- **ISO 27001 Leadership:** Spearheaded readiness initiative – designing security policies, implementing automations, and establishing audit-ready processes.
- Led hands-on front-end and back-end development for corporate digital assets using PHP and WordPress, delivering secure, scalable, responsive web applications.
- Directed internal IT systems, infrastructure, and access controls – ensuring secure data handling across distributed remote teams.
- Mentored junior developers and managed sprint cycles with OKR-driven execution, aligning technical output to business revenue goals.

### **Senior PHP Developer** | SophisTECHated Marketing & Developments Co.

Canmore, AB (Remote) · Mar 2017 – Mar 2019

- Architected and maintained scalable **membership platforms** using Custom PHP and WordPress, ensuring 99.9% uptime for global user bases.
- Built custom API integrations between marketing stacks (Keap, ConvertKit) and membership platforms to automate onboarding and retention flows.
- Developed custom WordPress themes and plugins from scratch; optimized legacy sites for speed and Core Web Vitals.

### **Web Developer** | KATS Software Inc.

United States (Remote) · Nov 2015 – Dec 2016

- Managed ongoing updates, security patches, and feature additions for a portfolio of client websites.

## **Co-Owner / Video & Technical Producer** | Eleven3Seven

California, USA (Remote) · Nov 2011 – Nov 2015

- Executed high-volume video editing and template rendering workflows for fast-turnaround client deliverables.
- Managed the agency's web presence and technical operations, bridging creative video output with digital delivery platforms.

### **Early Technical Experience**

Web Developer – Mission Driven Brand LLC (2011–2013) · Project Manager – Virtual Office Xpress (2010–2011)  
· PHP Developer – iWebware / iStudio (2010) · Technical Support & Developer – Algozone Inc. (2008–2009) ·  
Web Developer – Jairosolutions Inc. (2007–2008) · .NET Developer – Hubport Interactive Inc. (2007, 2009–2010)

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### **TECHNICAL TOOLBOX**

**SaaS & Modern Web:** Next.js, React, Supabase (PostgreSQL), Vercel, multi-tenant architecture, CI/CD pipelines

**Expert:** PHP (7/8), WordPress (Custom Themes/Plugins), Elementor Pro, HTML5, CSS3/SCSS, JavaScript (ES6+), SQL

**Payments & Email:** PayMongo, Stripe, PayPal, Resend, Cloudflare Email Routing

**Analytics & Monitoring:** GA4 (custom event tracking), Microsoft Clarity, session analytics

**Integrations:** REST APIs, CRM tools (Keap, Zoho, ConvertKit), third-party SaaS

**AI & Dev Workflow:** AI-assisted development (vibe coding), Claude Code, prompt engineering

**Systems & Ops:** Linux/cPanel, DNS management, ISO 27001 controls, workflow automation

**Foundational / Legacy:** .NET (C#), Laravel, MVC architecture

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### **CORE COMPETENCIES**

- **Product Ownership & SaaS Founding:** Full lifecycle from concept to live customers – architecture, build, launch, and sales pipeline management.
  - **Technical Leadership:** Managing development lifecycles, code reviews, architectural strategy, and cross-functional team alignment.
  - **Security Governance:** ISO 27001 readiness, policy design, audit preparation, and security-minded engineering practice.
  - **AI-Assisted Development:** Proficient in vibe coding workflows – shipping production-grade features rapidly as a solo engineer using AI tooling.
  - **Project Management:** Workflow automation, requirements gathering, stakeholder communication, and OKR-driven execution.
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### **EDUCATION**

**Bachelor of Science in Information Technology** · Ateneo de Davao University, Davao City · 2003 – 2007